

Sackers Metal Recycling Invest in REgenerist

Çedilla Systems, specialists in waste management software, has recently announced Sackers Metal Recycling as the latest customer for its REgenerist solution. Powered by Microsoft Business Solutions Navision, REgenerist has been developed specifically for the waste management and recycling sector; it is a fully integrated Enterprise Resources Planning (ERP) system covering collection, treatment, recycling, recovery and disposal of a wide variety of waste types.

Established in 1929, Sackers are an Ipswich based scrap metal recycling firm operating from a 5-acre site. Sackers Metal Recycling buy from the public, dealers, manufacturers and merchants. They sort, process and recycle all metals (both ferrous and non-ferrous) for supply to foundries and steel works. Their business also covers skip hire ,waste disposal and mixed waste recycling.

REgenerist will maximise the efficiency of Sackers operations in a number of ways: it will improve cost controls, remove duplication of effort, improve budgeting and auditing processes and support the company's plans for future growth. The system also has the functionality to track, monitor and report on the movements of waste collected by Sackers, allowing them to be fully compliant with Environment Agency requirements.

Since Çedilla launched REgenerist in the UK a year ago the customer base is rapidly expanding with many UK companies now preparing to go live with the system and many more showing huge interest. Used in over forty European companies REgenerist is already well established throughout Europe and widely regarded as the most technologically advanced packaged software solution for the industry. From the interest that Çedilla is seeing in the product it is clear that UK waste management companies are now keen to follow suit.

Adrian Dodds, Managing Director of Sackers, commented, "We are confident that by purchasing REgenerist we have made a very wise investment for the business. I am looking forward to seeing some very positive changes in the way that we run our organisation once the system has been installed."

"Being able to run all of our business processes from one single integrated system in going to make a vast improvement to our organisation." Continued Dodds "We expect to see

considerable time and cost savings across the company, and greater efficiencies in our daily working practices”

Mike Dickson, Managing Director of Çedilla Systems, said of the sale. "We are delighted that Sackers have chosen REgenerist and are certain that it will contribute greatly to their continuing success. We have always been confident that REgenerist has a lot to offer to this industry and are looking forward to working with companies such as Sackers to develop ways in which it can offer even more.”

Research carried out by Çedilla Systems in 2003 found that up to 90% of waste management companies are not using an integrated IT system, which means they are unable to keep pace with the changes in legislation affecting their sector and they will struggle to produce accurate reports on the performance of their business, both financially and operationally.

Notes To Editors

About Çedilla:

Çedilla Systems Ltd specialises in the development and implementation of tailored business software solutions for small to medium sized businesses in the UK. Çedilla's success has been built on the powerful Navision software range, an ERP software package from Microsoft Business Solutions which is sold and supported in 108 countries worldwide. Çedilla is a Microsoft Certified Business Solutions partner, staffed by certified professionals dedicated to providing customised solutions, training and support services.

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