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NAVISION ENDORSES CEDILLA AS RESELLER OF CHOICE

Global business management solutions vendor Navision has named Cedilla, a leading reseller of Navision solutions in the UK, as a Navision Solution Centre (NSC) of choice. Manchester-based Cedilla, which provides ERP solutions, system design and implementation services, has seen year-on-year growth of around 30 per cent since becoming an NSC in 1996. It has continued to flourish during adverse economic conditions providing bespoke solutions for its customers.

Cedilla consults and develops Navision solutions to companies across the UK. In the year following the decision to partner with Navision, Cedilla saw its turnover double on the previous year.

“Our endorsement of Cedilla is based upon the continued value Cedilla brings to its customers as a reseller of Navision solutions,” said Ole Hansen, sales and marketing director at Navision. “At Navision we take pride in the quality of our NSCs. Because Navision solutions have an open source code which is available to all partners, it is vital that we work with companies that fully understand customers’ individual requirements and are able to customise our solutions to precisely meet those needs.”

Barry Matthews, managing director of Cedilla, commented, “The impact on our business since partnering with Navision has been significant. We are delighted that Navision has recognised our achievements in this way and look forward to continued success, providing highly customised solutions to meet the specific needs of our customers.”

All Navision solutions are designed with one database as well as an open source code, which is given to all Navision partners, allowing for maximum customisation based on individual customers’ needs

This allows the product to be tailored to meet the demands of different industries. Navision, which has 2,300 partners across the world, now has over 70 resellers in the UK alone.

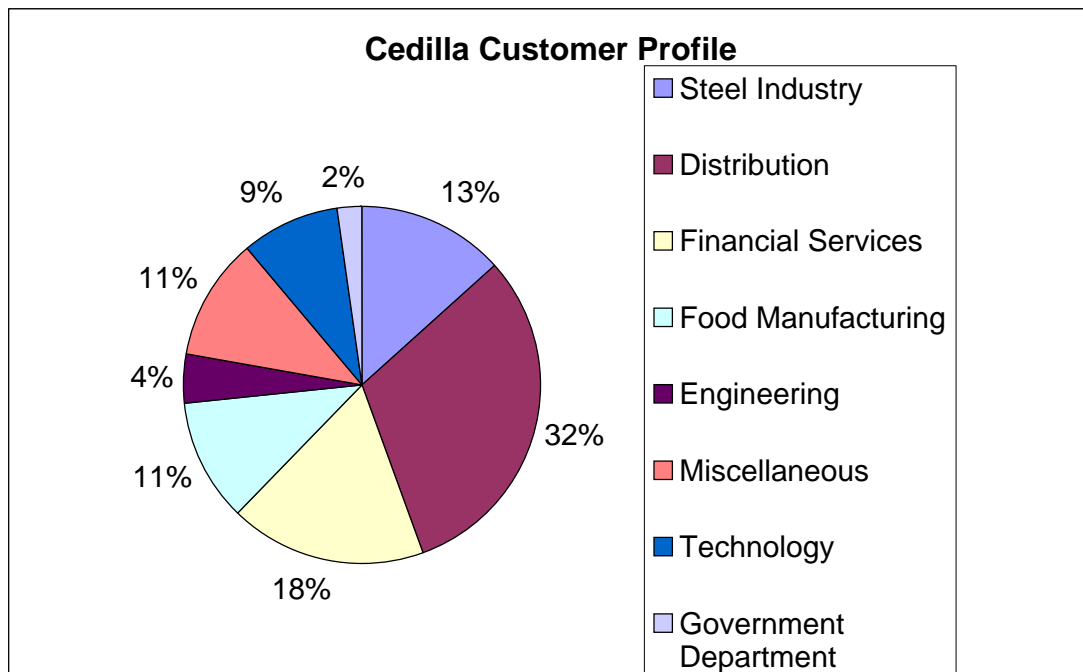
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About Navision

Navision a/s is a leading global provider of cost-effective and adaptable integrated business solutions that help companies in their quest to grow. The company has more than 130,000 customers worldwide, a global network of more than 2,250 partners, and around 1,100 employees in 29 countries. The Navision product line consists of Navision Axapta®, Navision Attain®/ Navision Financials®, and Navision XAL®. Navision a/s was created through the merger of Navision Software a/s and Damgaard A/S in December 2000. Its shares are listed on the Copenhagen Stock Exchange (CSE: NAVI). The company is headquartered in Vedbaek, Denmark. You can learn more about Navision a/s on the Internet at www.navision.com

About Cedilla Systems

Cedilla provides solutions and services in the following core markets to companies across the UK:



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