

## **METalchemist on a wireless network provides range of business benefits for European Tubes Ltd**

**20 July, 2005:** Çedilla Systems, a Microsoft Gold Partner and UK specialists in business software solutions for the metals distribution and processing industries, has today announced that European Tubes are investing in its METalchemist solution and a new network infrastructure.

METalchemist is a powerful and flexible Enterprise Resource Planning (ERP) solution based on Microsoft Navision, developed specifically for the metals processing sector, and sold exclusively by Çedilla.

European Tubes Ltd, a stockholder and distributor of carbon steel tubing based in Newton-le-Willows near Warrington, needed an end-to-end business solution that would support its future growth and expansion. They required the system to increase efficiencies through the business and provide access to reliable information on financial and inventory performance.

The METalchemist solution will enable staff to view the actual cost of deliveries, providing them with the means to meet outlined targets. European Tubes expects the solution to improve the conversion rate of sales quotes by providing sales staff with easier access to information on outstanding sales enquiries.

Additionally, Çedilla will implement a wireless network, which includes anti-virus, anti-spam, firewall, secure data backup, and advanced email and networking solutions, all via Microsoft Small Business Server, operating within a Windows Terminal Server environment.

This wireless solution is of particular benefit to European Tubes, as the company is looking to re-locate premises shortly. Rather than invest in extensive cabling for short-term use, it will be able to install its new IT infrastructure immediately and move with minimal disruption to the business. The network will provide a fault tolerant, resilient solution with excellent availability for all users.

Çedilla will also be providing European Tubes with remote maintenance services, ensuring that all of its IT infrastructure can be fine-tuned to deliver the benefits promised by the METalchemist solution.

Vickie Flannery, Financial Controller of European Tubes, commented. "We looked extensively at IT solutions on the market for steel companies, and METalchemist was the best available for our needs. Çedilla also convinced us of their expertise in wireless network installations, and we are pleased to have a single point of contact for all our IT issues".

Jason Fazackerley, Business Development Director at Çedilla, added: "As the UK leader in Microsoft Business Solutions for metals companies, this is an important win for us. We are especially pleased with European Tubes decision to upgrade their network infrastructure with us, as we are a one-stop supplier to the industry and have specific expertise in installing network environments, optimised for the performance of Microsoft Navision database solutions."

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**About Çedilla Systems:**

Çedilla Systems Ltd specialises in the development and implementation of tailored business software solutions for small to medium sized businesses in the UK. Çedilla's success has been built on the powerful Microsoft Navision software range, an ERP software package from Microsoft Business Solutions, which is sold and supported in 108 countries worldwide. Çedilla is a Microsoft Certified Business Solutions partner, staffed by certified professionals dedicated to providing customised solutions, training and support services.

**Press contact:**

Sean Fleming/Kate Mackinder

Clarity Public Relations

Tel: 0870 950 9670

Email: [sean.fleming@claritypr.co.uk](mailto:sean.fleming@claritypr.co.uk) / [kate.mackinder@claritypr.co.uk](mailto:kate.mackinder@claritypr.co.uk)