

## **Cedilla Systems celebrates 10<sup>th</sup> Birthday with heavy metal success**

*Leading software specialists celebrate Birthday by increasing turnover by 48%.*

**Manchester, 9<sup>th</sup> November 2001:** Leading Manchester based business software specialists Cedilla Systems is celebrating its 10<sup>th</sup> Birthday with the great news that in the last 12 months alone it has increased turnover by 48% to £1.3million.

Cedilla develops software systems for companies using Navision, a fully integrated software suite with modules covering finance, customer relationship management, manufacturing and jobs and resources management. The software has been developed to allow it to be tailored to fit with the exact requirements of those that use it. Cedilla spends time with its clients to understand their needs, their processes and their business objectives and then applies its findings to Navision creating a perfect fit every time.

The company was established in 1991 with a team of five, three of the original members are still part of the team, which is now 19 strong. Cedilla works with companies from many different market sectors including food, technology and service based businesses creating individual solutions.

More recently the company has been developing solutions to meet with the needs of a wider audience. One example of this is the recent launch of METalchemist from Cedilla, a complete software product for the steel stock market. Recent success for the company includes an order for a sales and quotation system with live links to inventory for steel stockist, Barfort. The first phase of the order represents a £50k investment and the company are already reaping the benefits of the system. ELG are a metal recycling company working with companies all over the world. Their investment in Navision for in excess of £100k is testament to the confidence they have in Cedilla to assist them in achieving their objectives.

“We have a great team and delighted customers” commented managing director Barry Matthews, “that is a great achievement, there is always something new to learn and customers constantly present us with new and complex challenges. Over the last ten years we have made a positive difference to lots of companies, helping them to establish competitive advantage by giving them more control and better information. We are looking forward to the new version of the software and to establishing ourselves in new markets”.

For Cedilla the future looks bright. Navision has just announced a new version of the software, Navision Attain. The new product has increased functionality and contains complex modules to deal with the likes of advanced distribution.

**-Ends-**

**Notes to Editor:**

Cedilla Systems is a supplier of integrated business management and financial software applications. Cedilla has been established for 10 years and is the UK's leading independent Navision Solution Centre, developing applications within this object oriented software environment.

**Navision a/s** is a leading global provider of cost-effective and adaptable integrated business solutions that help companies in their quest to grow. The company has 120,000 customers worldwide, an international sales network of 2,000 business partners and almost 1,100 employees in 25 countries. The Navision product line consists of Navision Axapta, Navision Financials and Navision XAL. Navision a/s was created through the merger of Navision Software a/s and Damgaard A/S in December 2000. Its shares are listed on the Copenhagen Stock Exchange (CSE: NAVI). The company's headquarters are in Vedbaek, Denmark. You can learn more about Navision a/s on the Internet at [www.navision.com](http://www.navision.com).